



# Lark Insurance Broking Group Renew Their Contract With Quadtronix, And Enjoy A Massive 32% Saving On Their Printing And Copying Costs



Gerald Coetzee—Divisional Director  
Lark Insurance Broking Group

Originally founded in 1948 as a family business. Now with a wealth of private and corporate clients and offices located in Barking, Colchester, Farnborough, London and Maidstone.

## What Gerald had to say about his experience with Quadtronix.....

**“After a happy 7 year business relationship with Quadtronix, our renewal was due. I had no hesitation with continuing with Quadtronix as our sole supplier and maintainer of our office equipment.”**

**“Our latest upgrade saved us an amazing 32% on our colour printing costs.”**



Chris Rumble—Sales Manager  
Quadtronix Business Systems

Based in London since 1990. Members of Institute of Directors, London Chamber of Commerce, Docklands Business Club and BNI

“Prior to Quadtronix we had multiple machines in place all with different Suppliers and differing lease agreements. This also meant we had multiple consumables, administration, invoices and service calls.

I remember how impressed I was during my first meeting with Quadtronix. They assessed our existing equipment and spoke to our staff to ascertain our requirements. I then received a written report with their recommendations and quotation. Our relationship commenced with just 1 multifunctional black and white photocopier with printing, scanning and fax functionality. This single model replaced 7 of our existing desktop products. We paid a fixed monthly charge which included all our consumables and we had one number to use for any service calls. Our administration time and costs and time were greatly reduced.

Our requirements, satisfaction and service levels were reviewed on a regular basis by our Quadtronix Account Manager, Chris Rumble.

As our business grew so did our copying requirements. Today, we have progressed to a total of 9 Black and White multifunctionals. Our last upgrade was suggested by Chris Rumble following a print assessment of our HP Colour Printer. He recommended we install a colour machine, the Canon iRC3080i which was networked to give availability to multiple users. The timing of this was perfect as we were in the process of expanding to another building in the Minories in London. Due to the cost-effectiveness of this product we have saved an amazing 32% on our colour printing. Our new machine was even put on a 4 year lease to coincide with our existing machines, thus reducing additional invoicing.



Looking ahead, I am keen to work with Quadtronix to replace all our existing desktop printers, both standalone and networked with environmentally-friendly cost-efficient products. This project will enable us to further reduce our consumable requirements and administration overheads and reduce our cost per page printing.

In the future, our company is keen to implement an Electronic Document Management System to reduce our paperwork and filing cabinets and provide instant access to our information, thereby increasing our customer service levels. When the time is right, I will have no hesitation in contacting Chris to arrange a Data Survey for Lark Insurance.”



Wigham House  
Waking Road  
Barking  
Essex IG11 9PJ

**We consider it our social responsibility as a good corporate organisation to strive for economic and social balance by exceeding customer expectations, providing employment, protecting the environment and actively participating in our local communities.**



Mint Business Park  
41 Butchers Road  
Docklands  
London E16 1PW